# Weatherhead Executive Education JANUARY – JUNE 2023 PROGRAMS

The Weatherhead School of Management is known for developing leadership principles that are practiced around the world. These principles are taught in Weatherhead Executive Education by the thought leaders who created them.

#### **PROGRAM TOPICS**

#### APPRECIATIVE INQUIRY

Discover a revolutionary, strengths-based approach to strategic change and sustainable growth in organizations developed by David Cooperrider, PhD and Ronald Fry, PhD.

#### **COACHING**

Whether you are an experienced professional or a manager looking to add a coach approach to your toolkit, our coaching programs provide a wide range of learning experiences designed to deepen your knowledge and ability to coach.

## COMMUNICATION AND PROFESSIONAL SKILLS

Polish your presentations, ask better questions, develop your influence and more with programs designed to build the critical skills required to take your career to the next level.

#### **EMOTIONAL INTELLIGENCE**

Get a comprehensive understanding of Emotional Intelligence (EI) through highimpact learning experiences, led by the thought leadership of Richard Boyatzis, PhD.

#### FINANCIAL DECISION MAKING

Understand the fundamental principles and concepts of strategic financial decision making.

#### MANAGING OTHERS

Get the manager's toolkit—powerful and effective management skills to help develop others, facilitate intentional conversations and manage conflict.

## MINDFULNESS FOR EFFECTIVE LEADERSHIP

Develop this powerful leadership asset—improve focus, creativity, and well-being in complex, fast-paced work environments.

#### **OPERATIONAL EXCELLENCE**

Hone the ability to execute strategy through practical, powerful methods and achieve higher levels of efficiency and effectiveness.

#### **PROJECT LEADERSHIP**

Get the process and people skills necessary for leading complex projects, planning new initiatives, and implementing change.

#### TEAM LEADERSHIP

Use Emotional and Social Intelligence to lead others as an adaptive, team centric and responsive leader, and create a culture that fosters productivity, cohesion and resilience.

#### **WOMEN IN LEADERSHIP**

Aspire to leadership positions—develop new skills, perspectives and approaches by building networks and overcoming barriers.

#### INNOVATION AND DESIGN

Acquire the latest concepts and tools for flexible, innovative thinking that achieves optimal results.

Program dates are subject to change and additional programs might be added. Visit our **website** for the most up-to-date program information.

Click on any topic to jump to that section of the catalog.

### TAKE FOUR PROGRAMS, EARN A WEATHERHEAD CERTIFICATE



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Learn more and register for programs at **weatherhead.case.edu/executive-education**. Follow us on **LinkedIn** and **Facebook**.

Weatherhead Executive Education: What you learn in a single day can change everything.

| COACHING  | Instructor  | Jan. | Feb. | March  | April     | May  | June |
|---|---|------|------|--------|-----------|------|------|
| Emotional Intelligence the Weatherhead Way                                      | Ellen Van Oosten and<br>Melvin Smith                |      |      | Always | Available |      |      |
| Building Leadership Capability through the Power of Intentional Change          | Melvin Smith  |      |      | 3.14   |           |      |      |
| Change Your Questions, Improve Your Results                                     | Marilee Adams                                       |      | 2.10 |        |           |      |      |
| The Coach Approach: Initiating Dialogues for Effective Outcomes                 | Ellen Van Oosten                                    |      | 2.6  |        |           |      |      |
| Connecting, Motivating & Understanding Others through<br>Empathy                | Anthony Jack  |      |      |        |           | 5.11 |      |
| Developing Your Emotional Intelligence: Core Competencies for Great Leadership  | Scott Taylor  | 1.24 |      |        |           |      |      |
| Inspiring Engagement and Change: Creating a Culture of Coaching and Development | Richard Boyatzis                                    |      |      |        |           |      | 6.22 |
| Introduction to Emotional Intelligence  | Diana Bilimoria, Hector<br>Martinez or Scott Taylor | 1.23 |      | 3.13   |           | 5.9  |      |
| Leading with Greater Self Awareness   | Scott Taylor  | 1.25 |      |        |           |      |      |
| Listening Beyond What You Hear: The Practice of<br>Engaged Listening            | Jackie Stevenson                                    |      | 2.7  |        |           |      |      |
| Providing Performance Feedback  | Jay Conger  |      |      |        | 4.19      |      |      |
| The Coach as Catalyst   | Ellen Van Oosten                                    |      | 2.9  |        |           |      |      |
| The Coach's Toolkit   | Jonathan Reitz                                      |      | 2.8  |        |           |      |      |

| EMOTIONAL INTELLIGENCE  | Instructor  | Jan. | Feb. | March  | April     | May  | June |
|---|---|------|------|--------|-----------|------|------|
| Emotional Intelligence the Weatherhead Way                                      | Ellen Van Oosten and<br>Melvin Smith                |      |      | Always | Available |      |      |
| Connecting, Motivating & Understanding Others through<br>Empathy                | Anthony Jack  |      |      |        |           | 5.11 |      |
| Developing Your Emotional Intelligence: Core Competencies for Great Leadership  | Scott Taylor  | 1.24 |      |        |           |      |      |
| Inclusive Leadership  | Diana Bilimoria                                     |      |      |        |           | 5.10 |      |
| Inspiring Engagement and Change: Creating a Culture of Coaching and Development | Richard Boyatzis                                    |      |      |        |           |      | 6.22 |
| Introduction to Emotional Intelligence  | Diana Bilimoria, Hector<br>Martinez or Scott Taylor | 1.23 |      | 3.13   |           | 5.9  |      |
| Leading with Greater Self Awareness   | Scott Taylor  | 1.25 |      |        |           |      |      |
| Putting Mindfulness into Action   | Jeremy Hunter                                       |      |      |        |           |      | 6.8  |

| MINDFULESS FOR EFFECTIVE LEADERSHIP                                     | Instructor    | Jan. | Feb. | March | April | May | June |
|---|---------------|------|------|-------|-------|-----|------|
| Manage your Mind First: The Promise of Mindfulness in an Uncertain Time | Jeremy Hunter |      |      |       |       |     | 6.7  |
| Putting Mindfulness into Action   | Jeremy Hunter |      |      |       |       |     | 6.8  |

Continued on Page 3

Indicates multi-day course

| MANAGING OTHERS  | Instructor         | Jan. | Feb. | March | April | May     | June |
|--|--------------------|------|------|-------|-------|---------|------|
| Beyond Conflict Management: Managing Conflict in the Virtual World                             | Mark Chupp         |      | 2.24 |       |       |         |      |
| The Coach Approach: Initiating Dialogues for Effective Outcomes                                | Ellen Van Oosten   |      | 2.6  |       |       |         |      |
| Manager's Toolkit for Delegation, Accountability and Results                                   | Ellen Burts-Cooper |      |      |       |       | 5.1-5.2 |      |
| Providing Performance Feedback   | Jay Conger         |      |      |       | 4.19  |         |      |
| Transformational Teams: Establishing a Culture to Foster Productivity, Cohesion and Resilience | Ellen Burts-Cooper |      |      |       | 4.3   |         |      |

| WOMEN IN LEADERSHIP                                    | Instructor       | Jan. | Feb. | March                                   | April | May | June |
|--|------------------|------|------|---|-------|-----|------|
| Career Success Strategies for Women in Leadership      | Deb O'Neil       |      |      |   |       | 5.4 |      |
| Developing Power and Influence for Women in Leadership | Margaret Hopkins |      |      |   | 4.18  |     |      |
| High Impact Leadership for Women                       | Diana Bilimoria  |      | 2.22 |   |       |     |      |
| Leading with Greater Self-Awareness                    | Scott Taylor     | 1.25 |      |   |       |     |      |
| Making Strategic Financial Decisions                   | Thomas Schultz   |      |      | 3.7, 3.14,<br>3.21,<br>3.28, and<br>4.4 |       |     |      |
| Strategic Negotiations                                 | Roman Sheremeta  |      |      |   |       |     | 6.6  |

| TEAM LEADERSHIP  | Instructor         | Jan. | Feb. | March | April | May | June |
|--|--------------------|------|------|-------|-------|-----|------|
| Beyond Conflict Management: Managing Conflict in the Virtual World                             | Mark Chupp         |      | 2.24 |       |       |     |      |
| Providing Performance Feedback   | Jay Conger         |      |      |       | 4.19  |     |      |
| Transformational Teams: Establishing a Culture to Foster Productivity, Cohesion and Resilience | Ellen Burts-Cooper |      |      |       | 4.3   |     |      |

Indicates multi-day course

| COMMUNICATION AND PROFESSIONAL SKILLS  | Instructor         | Jan.                | Feb. | March | April | May                 | June |
|--|--------------------|---------------------|------|-------|-------|---------------------|------|
| Beyond Conflict Management: Managing Conflict in the Virtual World           | Mark Chupp         |                     | 2.24 |       |       |                     |      |
| Change Your Questions, Improve Your Results                                  | Marilee Adams      |                     | 2.10 |       |       |                     |      |
| Communicating Strategically through Story Telling                            | Jay Conger         | 1.10<br>and<br>1.18 |      |       |       | 5/15<br>and<br>5/22 |      |
| Communicating with Impact  | Patrick Donadio    |                     |      |       | 4.25  |                     |      |
| Creating and Communicating Vision  | Diana Bilimoria    |                     |      | 3.15  |       |                     |      |
| Influencing at All Levels  | Ellen Burts-Cooper |                     | 2.13 |       |       | 5.8                 |      |
| Listening Beyond What You Hear: The Practice of<br>Engaged Listening         | Jackie Stevenson   |                     | 2.7  |       |       |                     |      |
| Networking Strategies to Increase your Effectiveness,<br>Influence and Power | Jay Conger         |                     |      |       | 4.20  |                     |      |
| Persuasion: Your Ally in Influence   | Jay Conger         |                     |      |       |       | 5.24                |      |
| Powerful Presentation: Speaking with IMPACT                                  | Patrick Donadio    |                     |      |       |       | 5.23                |      |
| Providing Performance Feedback   | Jay Conger         |                     |      |       | 4.19  |                     |      |
| Strategic Negotiations   | Roman Sheremeta    |                     |      |       |       |                     | 6.6  |

| OPERATIONAL EXCELLENCE   | Instructor         | Jan. | Feb. | March | April | May | June          |
|--|--------------------|------|------|-------|-------|-----|---------------|
| Change Leadership  | Ellen Burts-Cooper |      |      | 3.20  |       |     |               |
| Change Your Questions, Improve Your Results  | Marilee Adams      |      | 2.10 |       |       |     |               |
| Process Improvement: Yellow Belt Training and Certification                                    | Ellen Burts-Cooper |      |      |       |       |     | 6.12-<br>6.13 |
| Strategic Negotiations   | Roman Sheremeta    |      |      |       |       |     | 6.6           |
| Strategic Thinking: Creating Long Term Success   | Ellen Burts-Cooper |      |      |       | 4.17  |     |               |
| Transformational Teams: Establishing a Culture to Foster Productivity, Cohesion and Resilience | Ellen Burts-Cooper |      |      |       | 4.3   |     |               |

| PROJECT LEADERSHIP  | Instructor                                     | Jan. | Feb. | March | April | May | June          |
|---|--|------|------|-------|-------|-----|---------------|
| Change Leadership   | Ellen Burts-Cooper                             |      |      | 3.20  |       |     |               |
| Process Improvement: Yellow Belt Training and Certification | Ellen Burts-Cooper                             |      |      |       |       |     | 6.12-<br>6.13 |
| Project Management: From Concept to Plan                    | Al Morrison                                    |      |      |       | 4.12  |     |               |
| Project Quality: Balancing Cost, Time and Scope             | Ellen Burts Cooper and<br>George Vairaktarakis |      |      |       |       |     | 6.26-<br>6.27 |

Indicates multi-day course

| APPRECIATIVE INQUIRY  | Instructor                      | Jan. | Feb. | March        | April     | May | June |
|---|---------------------------------|------|------|--------------|-----------|-----|------|
| New Change Equation   | David Cooperrider               |      |      | Always       | Available |     |      |
| Appreciative Inquiry: Leaveraging Strengths for Transformative Lasting Change | David Cooperrider or<br>Ron Fry |      |      | 3.6 -<br>3.9 |           |     |      |
| Beyond Conflict Management: Managing Conflict in the Virtual World            | Mark Chupp                      |      | 2.24 |              |           |     |      |
| Change Your Questions, Improve Your Results                                   | Marilee Adams                   |      | 2.10 |              |           |     |      |

| INNOVATION AND DESIGN   | Instructor         | Jan. | Feb. | March  | April     | May  | June |
|---|--------------------|------|------|--------|-----------|------|------|
| Digital Transformation: Strategic Tools & Frameworks for Success – Online with Youngjin Yoo | Youngjin Yoo       |      |      | Always | Available |      |      |
| Competitive Strategy  | Sayan Chatterjee   |      |      |        |           | 5.17 |      |
| Digital First: Managing Disruption in a Digital Age   | Youngjin Yoo       |      |      |        | 4.13      |      |      |
| Influencing At All Levels   | Ellen Burts-Cooper |      | 2.13 |        |           | 5.8  |      |
| Strategic Thinking: Creating Long-Term Success  | Ellen Burts-Cooper |      |      |        | 4.17      |      |      |

| FINANCIAL DECISION MAKING            | Instructor     | Jan. | Feb. | March                                      | April | May | June |
|--------------------------------------|----------------|------|------|--|-------|-----|------|
| Making Strategic Financial Decisions | Thomas Schultz |      |      | 3.7,<br>3.14,<br>3.21,<br>3.28,<br>and 4.4 |       |     |      |

Indicates multi-day course

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